

## Message Text

UNCLASSIFIED

PAGE 01 LA PAZ 06981 282117Z  
ACTION XMB-04

INFO OCT-01 ARA-14 ISO-00 EB-08 COME-00 /027 W  
-----128958 282122Z /64

P 282031Z AUG 78  
FM AMEMBASSY LA PAZ  
TO SECSTATE WASHDC PRIORITY 2385

UNCLAS LA PAZ 6981

PLS PASS EX/IM, BOGDANOFF

E.O. 11652: N/A

TAGS: EFIN, BEXP, BL

SUBJECT: FCIA CLAIM NO. MT-574-X/MTE-8595, PERSEVERANCIA LTDA.

1. AS REQUESTED IN JOHNSON/EYNON TELECON, COMATT HAS ADVISED ATTORNEY ZALLES OF EXIM'S DESIRE THAT HE WITHDRAW FROM NEGOTIATIONS BETWEEN GRANOS DEL SUR, SA OF ASUNCION, AND WIDEN RAZUK. ZALLES WAS TOLD THAT HIS WITHDRAWAL WOULD HAVE NO IMPACT ON THE AGREEMENT BETWEEN HIM AND EXIM UNDER WHICH HE WOULD RECEIVE A FINANCIAL SETTLEMENT UPON SALE OF THE GIN.

2. WE SUGGEST THAT EXIM'S WRITTEN INSTRUCTIONS TO ZALLES TO ABSENT HIMSELF FROM THE NEGOTIATIONS BE SUPPLEMENTED BY A LETTER FROM LUMMUS CONTAINING THE SAME STATEMENT. ZALLES POINTED OUT TO COMATT THAT HE HAD BEEN RETRINED BY LUMMUS, AND NOTWITHSTANDING OUR INSISTANCE THAT EXIM HAS THE RIGHT TO MAKE FINAL DECISIONS IN THE CASE, ZALLES OBVIOUSLY FEELS A RESPONSIBILITY TO SAFEGUARD LUMMUS' INTERESTS. THE COMPANY IS APPARENTLY CONCERNED THAT WITHOUT A LAWYER'S PARTICIPATION, GRANOS DEL SUR AND RAZUK ARE LIKELY TO ARRIVE AT A SALES AGREEMENT THAT IS MORE FAVORABLE TO RAZUK THAN LUMMUS FEELS IS JUSTIFIED. IT IS IMPORTANT THAT EXIM MAKES CERTAIN THE INSTRUCTIONS ZALLES IS RECEIVING FROM LUMMUS ARE CONSISTENT WITH THOSE GIVEN BY THE BANK.

BOEKER

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PAGE 02 LA PAZ 06981 282117Z

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CLAIMS, INSURANCE  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Review Release Event:** n/a  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014